



# Bailey-Parks Urethane

1-800-238-7638 for "Solutions . . . Not Problems"

Website: www.baileyparks.com • sales@baileyparks.com  
184 Gilbert Avenue • Memphis, Tennessee 38106 • Phone 901-774-7930 • Fax 901-774-8444

## WHY USE THERMOSET URETHANES?

### Performance

Abrasion Resistance  
Toughness  
Tear Resistance  
Load-bearing Ability

### Cost Effectiveness

Lessen down time in process operations  
Lower tooling and equipment costs for small production runs

## WHY USE URETHANE INSTEAD OF OTHER MATERIALS?

URETHANE VS.	METAL	PLASTIC	RUBBER
ADVANTAGE	LIGHTER WEIGHT	NON-BRITTLE	RESISTS ABRASION
	LESS NOISE	ELASTOMERIC MEMORY	CUT AND TEAR RESISTANCE
	BETTER WEAR	RESISTS ABRASION	HIGHER LOAD BEARING
	CHEAPER TO MAKE		CLARITY/TRANSLUCENCE
	RESISTS CORROSION		OZONE RESISTANCE CRACKING
			POURABLE/CASTABLE
			HARDER DUROMETER RANGE
DISADVANTAGE	STRENGTH	COST	COST
	RIGIDITY	RANGE OF USES	RANGE OF USES
	ENVIRONMENT	TEMPERATURE	TEMPERATURE
		ENVIRONMENT	FLEXIBILITY

CUT ALONG DOTTED LINE

## The General Manager's Perspective

I hope that all of you had a Merry Christmas and that the new year provides everything that you need to make your life full and complete.

As I write this message I can't help but to reflect on the sacrifices being made by our troops serving around the globe – especially the ones serving in hostile environments. Regardless of our individual ideology concerning the politics of the war(s), I personally believe that we need to support our troops every way we can.

One of the ways that has been brought to my attention is the consideration of hiring vets who are leaving the military or who are in the National Guard / Reserves. Although I cannot make a personal recommendation for any support group that is involved in the placement of soldiers into the civilian workforce, this one

has been brought to my attention. If you are interested in pursuing this further, please look at their web site www.Bradley-Morris.com. Their tagline pretty much sums up what they do – "Delivering Military-Experienced Talent to America's Top Companies" – and I understand their expertise is in management, technical, sales and operations-related roles.

I also want to personally thank those employees shown in this newsletter who have provided 20+ years of service to Bailey-Parks Urethane, Inc. as of December 31, 2006. These are the employees who provide the continuity and longevity that helps keep us one of the most respected names in the urethane industry.

John Kiss  
General Manager – Bailey-Parks Urethane, Inc.



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**Bailey-Parks Urethane**  
184 Gilbert Avenue • Memphis, TN 38106

*...where the spirit of the  
LIBERTY  
LORD is, there is*

**BP's Employees  
Are Blue Ribbon  
Winners!**

2 Corinthians 3:17

# Bailey-Parks Urethane IN THE LOOP

**BAILEYPARKS.COM** **WINTER 2007**



Scott and Brenda Bailey  
**Scott Bailey** 36+ YEARS  
President & CEO

## Looking Back

Wow! Where has the time gone? Just the other day I was wondering what in the world happened to the last, oh, twenty-five or so years! It seems that just yesterday my wife, daughters, and I were sitting at the table, having lunch and talking about recent events. Actually, that **was** yesterday! But, nonetheless, time really does slip away far too quickly. I'll bet, just like me, you can remember specific events in the life of your family, from years and years ago, as if they'd happened only last week. My children have all grown into adulthood and Brenda (my beloved wife) and I have been blessed with three (so far!) grandchildren, who are indeed the absolute delight of our lives.

Looking back is a big part of life. We learn from our mistakes and often that requires us to revisit a time in the past. We all have wonderful memories that allow us to once again see, through our mind's eye, people and places from day's gone by. In this issue of **In the Loop** we are going back to a time in the past. Back twenty plus years ago, to be exact.

We thought it would be fun and interesting to find out how many of our esteemed Bailey-Parks colleagues have contributed to the success of our business through twenty or more years of employment here. You'll find the name, photograph, and length of service of each person on the following pages.

In the meantime, revisit with me a few things you might remember from way back when!!

- This happened in:**
- 1982** • Larry Walters on July 2nd ties 42 weather balloons to a lawn chair and flies as high as 16 thousand feet before shooting the balloons with a pellet gun and landing about 90 minutes later. The FAA fined him \$1,500.
  - The first artificial heart transplant takes place, the recipient lives 112 days.
  - 1985** • Billy Joel marries Christie Brinkley... millions of men suddenly feel like they stand a chance with an attractive woman.
  - Gorbachev becomes (the last) president of the Soviet Union.
  - New Coke is introduced in April and quickly replaced with original Coke.
  - 1986** • "A.M. Chicago" changes its name to the "Oprah Winfrey Show" and goes national September 8th.
  - Fox Network starts in America.
  - 1987** • The largest stock-market drop in Wall Street history occurred on "Black Monday" -- October 19, 1987 -- when the Dow Jones Industrial Average plunged 508.32 points, losing 22.6% of its total value. That fall far surpassed the one-day loss of 12.9% that began the great stock market crash of 1929 and foreshadowed the Great Depression.
  - World Population reaches 5 billion.

As always, we appreciate the opportunity to serve you. Thanks, and God bless!

Best Regards,


Scott Bailey

\* all trivia from 1982-1987 was copied from the website www.inthe80's.com

- ### HEADLINES
- ◆ 20+ YEARS EMPLOYEES
  - ◆ NEW PRODUCTS
  - ◆ IAAPA TRADE SHOW
  - ◆ BP'S U.S. REPRESENTATIVES
  - ◆ BP'S URETHANE SALES STAFF
  - ◆ BP'S SALES REP - JAY RUSS
  - ◆ ASSOCIATION MEMBERSHIPS
  - ◆ THERMOSET URETHANE CHART
  - ◆ THE GENERAL MANAGER'S PERSPECTIVE


**ROUTING**

- PURCHASING
- SALES
- ENGINEERING
- MANAGEMENT




**Pat Vongpaseuth**  
Roller Division  
Production Machinist

**21 YEARS**



**Mike Powell**  
V.P. of the  
Roller Division

**34+ YEARS**



**Dennis Wilson**  
Supervisor of  
Custom Products

**23 YEARS**



**Jan Welsh**  
Purchasing/  
Inventory Control

**21 YEARS**



**Karen White**  
Bookkeeper


**22 YEARS**



**John Kiss**  
General Manager

**20 YEARS**

**BAILEYPARKS.COM WINTER 2007**



**John Richards**  
Production Supervisor  
Roller Division

**24 YEARS**



**Brian Tutor**  
Plant Manager

**25 YEARS**



**NEW PRODUCTS**



Bailey-Parks Urethane, Inc. is producing wheels with a 60 shore D hardness for the Jalopy<sup>®</sup> Junction kiddy rides. The wheel pictured here is just one example of our capabilities. These polyurethane wheels make for a smoother, quieter ride and causes less wear and tear on the steel tracks on which they ride when compared to conventional steel wheels. Please let us quote on any ride wheels you may have in your park. We also have external resources to make certain that we provide you with the best possible cover for your application(s). Please call Mike Powell or John Richards for more information.



**It's Bailey-Parks At The IAAPA Trade Show!**




[www.baileyparks.com](http://www.baileyparks.com) [sales@baileyparks.com](mailto:sales@baileyparks.com) 1-800-238-7638

**REPRESENTATIVES OF BAILEY-PARKS IN THE UNITED STATES**

Don Counts Paul Counts	Illinois, Kansas, Iowa, Kentucky, Oklahoma, Indiana, Missouri, Nebraska, Arkansas, Wisconsin, Minnesota, North & South Dakota, Upper Michigan, Texas, Louisiana, Western Tennessee, Mississippi
Jay Russ	Ohio, Lower Michigan, Western Pennsylvania, Western West Virginia, Southwestern New York
Dick Farrell	Arizona, California, Colorado, Oregon, Nevada, Utah, Washington
Jim Falls Jay Falls	North & South Carolina, Georgia, Alabama, Middle & East Tennessee, Florida

Call 1-800-238-7638 to contact any of the above representatives or for information about other areas in the United States serviced by Bailey-Parks.

*"Moreover, when God gives any man wealth and possessions, and enables him to enjoy them, to accept his lot and be happy in his work--this is a gift of God."  
Ecclesiastes 5:19*

**BAILEY-PARKS URETHANE ACCEPTS VISA AND MasterCard**

**BAILEY-PARKS URETHANE SALES STAFF**

 Michael Powell Ext. 117	 Jill Richards Ext. 123	 Sarah Moore Ext. 128
 Shane Bond Ext. 135	 Charlotte Sandidge Ext. 152	 Jessie Lucas Ext. 131



Jay H. Russ has been selling for Bailey-Parks Urethane for over 35 years and will go to the ends of the earth to make a sale. **Jay Russ**

I began as an industrial distributor in the Northeast Ohio area. Then in November 1988 I started my Manufacturers Rep agency. Let me take a moment to thank Scott Bailey and Mike Powell for entrusting this sales territory to me. They took a chance on me and I truly appreciate that. Without Bailey-Parks, I'm not sure I would have made it in the Rep industry. THANK YOU!!! I have been blessed by their integrity and responsiveness over the years. My years as an industrial distributor have allowed me a unique view of both sides of the fence - so to speak. Currently, I publish Russ-Tech Sales News five times a year that showcases Bailey-Parks and my other principals' new products. This past year, I have launched a new website [www.russtechsales.com](http://www.russtechsales.com) to further promote my product lines.

On the personal front, I am single, still looking for Miss Right. I'm a church soloist and enjoy international travel having just visited my 30th country. I also enjoy diving, hiking, photography, the theatre and religious study. Interested women send photo and resume to...

**Bailey-Parks is proud to be a member of the following professional organizations.**





